

Castadiva group

Investor presentation May, 8th 2018



COMPANY

Castadiva, group

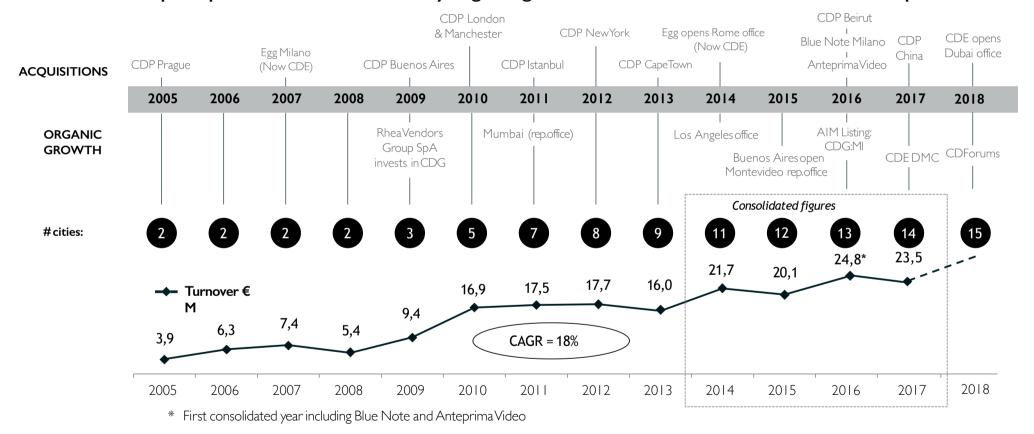




2017 TURNOVER	TV SPOTS		EVENTS			
	DIGITAL VIDEO CONTENT		LIVE AND DIGITAL COMMUNICATION			
TOTAL 23,5 M INTERNATIONAL 43%	63% Average size 200K		37% Average size 600 K			
	P&G	McDonalds	Kraft	<a>a 2a	Unipol	HUAWEI
CLIENTS/BRANDS	PERFETTI	L'ORÉAL Henkel	Bonduelle	PERFETTI van Melle	rheavendors o	INDUSTRIAL
SELECTION	Johnson Johnson	Nestie.		J.P.Morgan	PERFUME HOLDING	IVECO
	Roche	SAMSUNG	Unilever	TeamSystem	n° Invesco	Epta
	Dr.Oetker	Colgate [*]	Quilmes	BMW	Rolls-Royce Motor Cars Limit	Ce ted



The Group's expansion has been driven by organic growth and domestic and international acquisitions.







Highlights

2005	Prague - In the movie industry Prague has the best quality/price ratio and the friendliest administration. It's not by chance that many US blockbusters are shot in Prague. CDG's subsidiary has profited from this environment, developing into a €2m+ unit.
2007	Egg Milano (Now Casta Diva Events CDE) - CDG enters the event scene with the acquisition of a 25 years old event agency, whose successful turnaround leads to a profitable €6m+ business in 7 years.
2008	Buenos Aires - Argentina, with the most advanced and creative film industry of LatAm, is the opportunity for CDG to address the seasonality issue: it is of paramount importance to have the agility to shoot a summer TV spot in winter and vice versa. Let by this approach, the yearly Group turnover in Buenos Aires now averages €2-3m.
2010	London & Manchester - CDG felt the need to be in one of the centers of the advertising industry, London, with an additional production studio in Manchester.
2011	Istanbul - The door to islamic world and Asia, Istanbul has been a crucial step for the Group from internationality to multiculturalism, accounting now for nearly €2m revenues.
2011	Mumbai - Asia is calling. Compared to other countries, CDG had a slower entry process, but eventually, in 2017, CDG will transform this rep. office in a wholly owned operative production entity.
2012	NewYork - The big apple is another key city in the advertising sector. After 4 years CDG's presence in the USA, still small for the market (€3m), has a significant growth potential.
2013	Cape Town - A second pillar in the austral hemisphere, compensating Argentina's difficulties, under "presidenta Cristina", in multinationals profit allocation.

A unique selling proposition, based on global integration and partnership, has allowed for an initial quick expansion



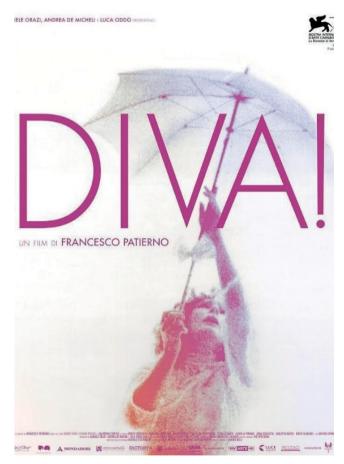


Highlights

2014	EggRome (Now Casta Diva Events - CDE) - A natural expansion of the event business to the capital, where many large semi-public companies are based.
2014	Los Angeles - CDG started shooting in LA in 2007. Now it's time to open for business near the center of the cinema galaxy, under the light of the big stars.
2015	Montevideo - A useful rep. office for doing business in Buenos Aires under Argentinian "embargo".
2016	Beirut - Having experienced in Istanbul the contact with the Arabic world, CDG opens a rep. office (that now exceeds €Im turnover) to get closer to the region, where the Saudi and Emirates projects are mainly conceived.
2016	Blue Note Club & Events - TV spots and events are moving towards "content". It is crucial for CDG to be ready for this new frontier and become a content provider. Blue Note is one of the most beloved music brand in the world and creates more than 300 music events per year.
2017	Shanghai - Joint Venture with Red Horse to create CDP China. First tier of CDG capital increase completed. DIVAI- First CDG feature docu-fiction invited at Venice Film Festival. ICO- Development of ICO launch event format with the acquisition of Monaco Growth Forums (now Casta Diva Forums)
2018	Dubai – CDE new office with the aim of being present as market leader during the Expo 2020. In the meanwhile Casta Diva Forums developes ICOs all around the world. DIVA! won the "Nastro d'Argento". Starts the production of "AWAKE", a Lebanese TV series.

After years of international growth, the Group has developed a consistent acquisition methodology to leverage for further expansion











DIVA!

In early July 2017 **DIVA!**, the first docu-film feature produced by Casta Diva Pictures, directed by Francesco Patierno and based on actress Valentina Cortese's autobiography (published by Mondadori), was invited to participate at the 74th Venice Film Festival in the Official Selection, Out of Competition. On 2nd September 2017, the film was shown in the Sala Grande and received a ten-minute standing ovation.

The female cast, featuring Barbora Boulova, Anita Caprioli, Carolina Crescentini, Silvia D'Amico, Isabella Ferrari, Anna Foglietta, Carlotta Natoli and Greta Scarano, won the "Starlight Cinema International Award" at the 74th Venice Film Festival and the "Nastro d'Argento", one of the most important awards of the italian cinema business.

DIVA! represents a new business line that the group intends to further develop in the coming years.









The **AWAKE** team has studied and worked for many years in UK and USA.

- **I. Mazen Fayad**Director/Executive
 Producer
- **2. Nadia Tabbara** Creator/Head Writer
- **3. Mohamed Fathallah** Producer

AWAKE

Awake is a fast-paced, stylish family drama Lebanese tv series, that follows the story of the main character, Dana, a 33 year old Lebanese girl who has just woken up from a 12 year coma.

- Season one will consist of 15 episodes.
- Each episode will be 45 minutes long (60 minutes including commercials time).
- Target audience is 25 to 60+
- The expected average number of viewers watching each episode at least once on each TV channel is around 400,000+
- The plan is to produce and broadcast four to five seasons with a potential spinoff and possibly a movie.





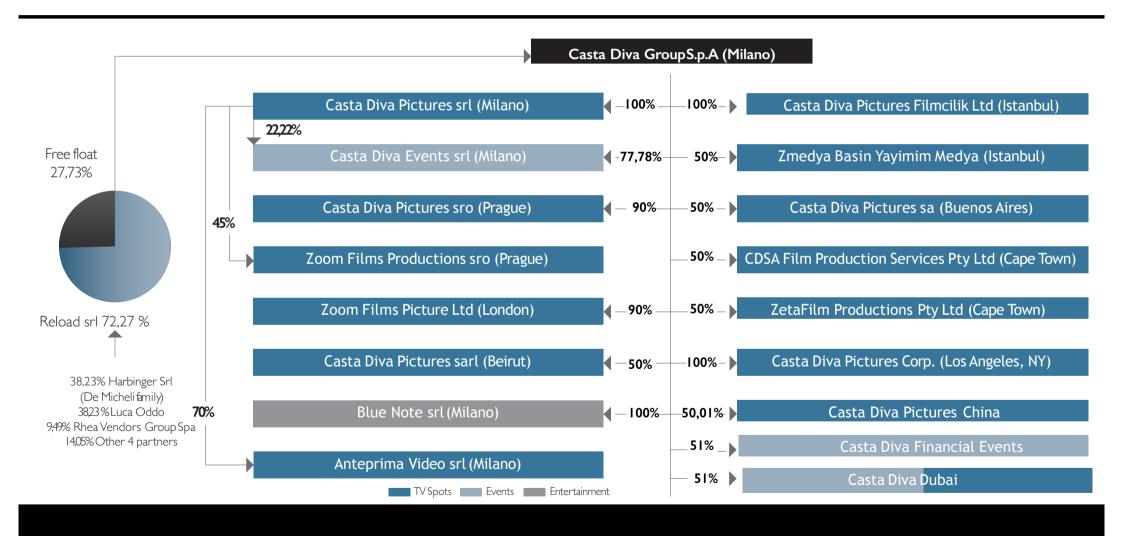
ICO

For I2 years BU events of Casta Diva Group has been providing communication services for major financial institutions. Now the Group has developed a communication package for companies intending to launch ICOs (Initial Coin Offering), using the Casta Diva Forums.

An ICO launch is a very delicate process that depends greatly on the quality of communication tools: business presentations, videos, web sites, apps, PR, live communication, events.

Casta Diva Forums is able to provide the very best services in this domain in USA, Europe, Middle East and Asia.









Luca Oddo Chairman

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Andrea De Micheli CEO



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Manuela Micheli Client Director CDE



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Cecilia Felgueras
Partner/Executive Producer
CDP Buenos Aires/Montevideo



Daniele Genovese Blue Note Concert Office Manager





Oliver Hyde Executive Producer CDP London



Fabio Nesi Partner/Executive Producer CDP Milan



Alfredo Palumbo CEO Anteprima Video



Natascia Galli Project Manager Casta Diva Forums









STRATEGIC PLAN





STAND-ALONE BUSINESS PLAN 2017-2019

The goal of the three-years plan is a controlled growth with significant increase of profitability

€M	2017	2019
Revenues	23.525	33.5
Ebitda	1.338	2.5
Ebitda %	5,7%	8% *)
NFP (Cash)	(1.837)	(2.6)

- In spite of the fact that 2017 is still a year of postmerger consolidation and investment, with the goal of setting the foundations for future development, we reached an Ebitda margin of 5,7%
- Stand-alone plan is aimed at recovering CDG standard profitability level, while continuing the turnover organic growth trend (10% CAGR)
- NFP will benefit from cash generation of core business

^{* 8%} Ebitda is CDG standard profitability (see slide 11)



INVESTMENT OPPORTUNITY

Castadiva, group



CASTA DIVA GROUP HAS IDENTIFIED 4 STRATEGIC PILLARS FOR DEVELOPMENT TO BE ACHIEVED WITH ADDITIONAL FINANCIAL RESOURCES

DEVELOPMENT GUIDELINES

	TERRITORIES	CLIENTS	DIGTAL BREAKTHROUGHS	FICTION AND STORYTELLING
TVSPOTS	Expand current offering in high-growth regions (e.g. Middle East, Latin America, Germany).	Add at least one global preferred supplier agreement with one of the currents multinational clients in consumer goods, prioritizing food & beverage.	Further integration with a vir-tual reality, 360° filming, aug-mented reality facility.	Set up the storytelling capabilities as a separate BU. Cinema/TV division co-produced a feature documentary film and developing a web series and a tv series.
EVENTS	Repeat for the Events BU the international development path tested in TV Spot Pro- duction, leveraging current network on selectopportuni- ties.*	Build at least one preferred partnership starting from the success story experienced in the TV Spot production domain.	Acquisition* of animmersive environment facility for live communication.	Develop a pilot in proprietary events.

^{*} Acquisitions will be performed consistently with the post-merger integration process that has been tested since 2005, allowing for the effective integration of newly acquired businesses.



UPGRADING OF CDG STATUS TO INNOVATIVE SMALL-MEDIUM ENTERPRISE

Important tax breaks for investment in an Innovative SME are provided as set forth in the Law Decree no. 179/2012 art. 29 and the Law Decree no. 3/2015 art. 4 c.9.

 Natural person: IRPEF deduction of 30% of the sum invested in capital increase; The maximum deductible investment in each tax period is Euro I million (corresponding to a maximum annual deduction of Euro 300 thousand). • Legal person: IRES deduction of 30% of the amount invested in capital increase; The maximum deductible investment in each tax period is Euro 1.8 million (corresponding to a maximum annual tax of Euro 540 thousand).



Company



Global Coordinator e Bookrunner



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